

October 2018

Dear Supporters of Northeast Residence:

We appreciate your past financial support, and we are once again asking for your help in 2018.

This past year we have seen a lot of positive changes for Northeast Residence, for the people we support and our employees. Our corporate office moved, and we consolidated six locations into one. In our new building we house the corporate office, Adult Day Services Program, Extended Day Program, maintenance team, fundraising and event planning, and employees who worked out of our 350 Little Canada Road location. This has been an exciting year for us in this regard.

Because of our new space we have been able to expand the number of people we support at the Extended Day Program and are poised for growth in our Adult Day Services Program. Both programs are in high demand, and because we have the space, we can provide these services to more people.

In 2018, we also updated our mission statement to reflect that what we always do is to put the individuals we support first and foremost in our decision making. We also place our employees in high regard in decision making and in 2018 provided a wage increase to our direct support employees.

Some of you are familiar with the programs and services we offer because you know someone served by these programs. I want to offer a greater view of all of our programs and services and would encourage you to view the <u>attachment for a complete picture</u> of all of our services, and our updated mission and vision statements.

Unfortunately, we also had some financial losses in 2018 in the form of cuts to the rates we receive from the government for the services we provide. There is no way to sugar coat it, this 7% rate cut for a third of the rates for services we provide has a negative impact. While our trade association, ARRM, was successful in getting a legislative fix passed in 2017 for this rate cut, it was vetoed by the Governor. ARRM will continue to work on getting this rate restored in the new legislative session that begins in 2019. We will participate in efforts to make this a success. Please contact the candidates for office and ask them to restore this cut in early 2019.

**Your financial support enhances the lives of the people we support. For the remainder of 2018, we have set a fundraising goal of \$50,000.** We appreciate the financial support you have provided in the past. This \$50,000 is an ambitious goal for us and I hope you can help to achieve it. I ask today that you consider once again donating to Northeast Residence as a first-time donation, or increasing your past donation, or even committing to donations every year for the next 5 years. As a non-profit, this financial support is very key to provide quality experiences for those we support.

Some of the items that we purchase with this money are "really fun" things such as:

- A trip to Jellystone for the people we support;
- Special Olympics participation;
- Traditional game boards, arts and crafts as well as electronic gaming systems for individuals who live in our homes and cannot afford to purchase these items;
- An iPad or other electronic tools for communication and increased independence such
  as an Echo to make a person more independent as it allows them to ask Alexa to change
  the channel (as an example);
- Monitoring technology for safety and independence, such as pads or "mats" to place on a bed to identify when an individual is sleeping and has a seizure;
- Adaptive furniture like a "Slounger" (think really big bean bag chair) that allows an
  individual who typically uses a wheelchair to have a different experience;
- Accessibility tools such as a ramp to be built or purchased, a bathroom remodel to ensure accessibility; and,
- Replacement of furniture that has seen better days such as sofas, chairs, and kitchen tables.

The funds you donate also go to the necessities such as:

- Necessary replacement of furnaces and/or air conditioners, water heaters, washer and dryers (this year already we have had two furnace replacements and multiple other appliance replacements);
- A driveway that is in disrepair and is no longer safe; and
- Investments in energy saving tools.

As a non-profit service provider, we do rely heavily on government reimbursement for the services we provide. We also rely on and seek grants from foundations and corporate sponsors. We are grateful for our partners in this regard such as the sponsors you can view on our website at <a href="www.nerinc.org">www.nerinc.org</a>. We also rely significantly on our community for financial support and that means you!

I sincerely thank you for your past support and thank you for your consideration this year!

Regards

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**Executive Director** 

P.S. If you know of anyone that would love to work in a very rewarding environment, please ask them to consider applying for a position by going to our website at <a href="https://www.nerinc.org">www.nerinc.org</a>.